

Below is an alternate price schedule for your consideration. Some clients prefer to have a standard rate. I believe the first schedule I showed you fair because you choose what you pay. My work is for your benefit, I prefer that you decide the price. The alternate schedule may help you decide how to complete my contract.

Alternate price schedule for Philip H. Henderson, Executive Coach

I will meet with you at least ten hours per month at your discretion. This is high impact coaching. I will meet with a new client at least three times each month for 3 to 6-hours each meeting.

First payment	\$2,500 due after second meeting.
Second payment	\$2,000 due for second month
Third payment	\$2,000 due for third and fourth month
Final payment	Due after eight month, optional payment established by client.

The final payment is completely discretionary. This is a performance fee that I must earn. You must be extremely pleased with my work. You can choose to pay any amount between zero and \$7,500 to recognize the value you received from my services. I only ask that you inform me of your decision and the reasons for the payment or choice not to pay a performance fee. My goal as an Executive Coach is to give each Client an amazingly outstanding coaching service. I will give you every bit of my skill, knowledge, and wisdom to develop you into an ethical leader. I will coach you to become an outstanding empathic listener.

Effective October 2008